# APPLICABLE PRICING SUPPLEMENT

### Grayston Drive Autos (RF) Limited

(Incorporated with limited liability in South Africa under registration number 2018/315240/06)

#### Issue of ZAR150,000,000 of Class B1 Notes under its ZAR4,000,000,000 Asset-Backed Securities Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described in this Applicable Pricing Supplement.

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum issued by Grayston Drive Autos (RF) Limited dated 24 July 2023. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum entitled "*Terms and Conditions of the Notes*". References in this Applicable Pricing Supplement to the Terms and Conditions are to the section of the Programme Memorandum entitled "*Terms and Conditions of the Notes*". References to any Condition in this Applicable Pricing Supplement are to that Condition of the Terms and Conditions.

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted from this Applicable Pricing Supplement which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made and that this Applicable Pricing Supplement contains all information required by Applicable Law and the JSE Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in this Applicable Pricing Supplement, the Programme Memorandum, its annual financial statements and any amendments or supplements to the aforesaid documents from time to time, except as otherwise stated therein. The Programme Limit will not be exceeded as a result of the issuance of the Notes described herein.

The JSE takes no responsibility for the contents of the Programme Memorandum and/or this Applicable Pricing Supplement or the Issuer's annual financial statements, as the case may be, and any amendments or supplements to the aforesaid documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum, this Applicable Pricing Supplement and/or the Issuer's annual financial statements and any amendments or supplements to the aforementioned documents and expressly disclaims any isolative for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and the listing of such Notes on the Interest Rate Market of the JSE is not to be taken in any way as an indication of the merits of the Issuer or the Notes and that, to the extent permitted by Applicable Law, the JSE will not be liable for any claim whatsoever.

# **DESCRIPTION OF THE NOTES**

1	Issuer	Grayston Drive Autos (RF) Limited	
2	Status and Class of the Notes	Secured Class B1 Notes	
3	Tranche number	1	
4	Series number	1	
5	Aggregate Principal Amount of this Tranche	ZAR150,000,000	
6	Issue Date(s)	31 July 2023	
7	Minimum Denomination per Note	ZAR1,000,000	
8	Issue Price(s)	100.00%	
9	Applicable Business Day Convention	Following Business Day	
10	Interest Commencement Date	31 July 2023	
11	Step-Up Date	20 July 2028	
12	Scheduled Maturity Date	20 July 2028	
13	Final Redemption Date	20 July 2038	
14	Use of Proceeds	The net proceeds of the issue of this Tranche, together with the net proceeds from the issue of the Class A1 Notes, will be used to purchase Eligible Assets	
15	Asset Acquisition Pre-Funding Amount	ZAR824,110,224.85	
16	Asset Acquisition Pre-Funding Period	From (and including) 31 July 2023 to (and including) 31 October 2023	
17	Note Redemption Pre-Funding Amount	N/A	
18	Note Redemption Pre-Funding Period	N/A	
19	Specified Currency	Rand	
20	Pre-Payment Note(s)	N/A	
21	Subordinated Loan Facility Limit	ZAR150,000,000	

- 22 Initial Advance under the ZAF Subordinated Loan on the Issue Date
- 23 Set out the relevant description of any additional/other Terms and Conditions relating to the Notes

#### the ZAR116,000,000

#### **Cash Trigger Event**

In the event that the balance standing to the credit of the Transaction Account on any Determination Date preceding a Quarterly Payment Date is equal to or greater than the Cash Trigger Event Amount, the Issuer shall utilise all funds in the Transaction Account in excess of the Cash Trigger Event Amount to redeem the Notes in each Class of Notes *pro rata* in descending order of rank in accordance with the Pre-Enforcement Priority of Payments on the relevant Quarterly Payment Date.

For purposes of this item 23, "Cash Trigger Event Amount" means (a) an amount equal Cash Trigger Event Amount to the Percentage multiplied by the aggregate Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio, less (b) the aggregate amounts of all Redraws and all other payments scheduled to be made (including amounts to be provided for) by the accordance with Issuer in the Pre-Enforcement Priority of Payments for the period from such Determination Date to the immediately following Quarterly Payment Date.

24	Redraw Facility Provider	Investec
25	Warehouse Facility Provider	Investec
26	Account Bank	Investec
27	Derivative Counterparty	Investec
FIXE	ED RATE NOTES	
28	Fixed Interest Rate	N/A
29	Interest Payment Date(s)	N/A
30	Interest Period(s)	N/A

N/A

Step-Up Rate

31

32 Any other items relating to the N/A particular method of calculating interest

#### FLOATING RATE NOTES

- 33 Interest Payment Date(s)
  20 October, 20 January, 20 April and 20 July of each calendar year or if such day is not a Business Day, the Business Day on which the interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in item 9 of this Applicable Pricing Supplement), provided that the first Interest Payment Date shall be 20 October 2023.
- Interest Period(s) 34 The period from (and including) 20 October to (but excluding) 20 January, from (and including) 20 January to (but excluding) 20 April, from (and including) 20 April to (but excluding) 20 July and from (and including) 20 July to (but excluding) 20 October of each calendar year, provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention). The last Interest Period shall be from (and including) 20 April 2038 excluding) until (but 20 July 2038.
- 35 Manner in which the Interest Rate is to Screen Rate Determination be determined

36 Margin/Spread for the Interest Rate 1.50% per annum to be added to the Reference Rate

37 Margin/Spread for the Step-Up Rate 1.80% per annum to be added to the Reference Rate

# 38 If ISDA Determination

- (a) Floating Rate Option N/A
- (b) Designated Maturity N/A
- (c) Reset Date(s) N/A

39 If Screen Determination

(b)

- Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)
   Three Month JIBAR, except that for the first Interest Period the Floating Rate will be calculated by a linear interpolation of the One-Month JIBAR and Three-Months JIBAR.
  - Rate Determination Date(s) The first Business Day of each Interest Period.
- (c) Relevant Screen page and Reference Code
  Reference Code
  "Yield" as at approximately 11h00, Johannesburg time, on the relevant Rate Determination Date, rounded to the third decimal point.
- 40 If Interest Rate to be calculated otherwise than by reference to the previous two sub-clauses, insert basis for determining Interest Rate/Margin/Fall back provisions The arithmetic mean of the offered quotation, for the Reference Rate(s) which appears or appear, as the case may be, on the Rate Screen Page as at 12h00, Johannesburg time, on the Rate Determination Date in question, plus the Margin, all as determined by the Calculation Agent.
- 41 Any other terms relating to the N/A particular method of calculating interest

# **OTHER NOTES**

42 If the Notes are not Fixed Rate Notes N/A or Floating Rate Notes, or if the Notes are a combination of the above and some other Note, set out the relevant description any additional Terms and Conditions relating to such Notes

#### GENERAL

- 43 Description of amortisation of Notes
  43 Notes are redeemed in accordance with the Terms and Conditions of the Notes and in accordance with the applicable Priority of Payments
  44 Additional selling restrictions
  45 International Operative and International Operations
- 45 International Securities Identification ZAG000197880 Number (ISIN)
- 46 Stock Code GDAB1

47	Financial Exchange	Interest Rate Market of the JSE
48	Dealer(s)	Investec
49	Method of distribution	Public Auction
50	Expected rating to be assigned to this Tranche of Notes (if any)	AAA(ZA)(sf)
51	Rating Agency	Global Credit Rating Company Proprietary Limited (registration number 1995/005001/07) which may be replaced by another accredited rating agency
52	Auditors	KPMG Inc
53	Governing Law	South Africa
54	Last Day to Register	By 17h00 on the Business Day immediately preceding the first day of a Book Closed Period
55	Books Closed Period	The Register will be closed during the period from 16 October to 20 October, from 16 January to 20 January, from 16 April to 20 April and from 16 July to 20 July (both days inclusive) of each calendar year
56	Paying Agent	Investec
57	Registered Office of the Paying Agent	100 Grayston Drive, Sandown, Sandton, 2196
58	Calculation Agent	Investec
59	Registered Office of the Calculation Agent	100 Grayston Drive, Sandown, Sandton, 2196
60	Transfer Agent	Investec
61	Registered Office of the Transfer Agent	100 Grayston Drive, Sandown, Sandton, 2196
62	Safe Custody and Settlement Agent	Nedbank Limited
63	Registered Office of the Safe Custody and Settlement Agent	16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709
64	Programme Limit	ZAR4,000,000,000
65	Final Loan Maturity Date	20 July 2034

- 66 Aggregate Outstanding Principal ZARNil Amount of all Notes in issue on the Issue Date of this Tranche, excluding any Tranche of Notes to be issued or to be redeemed or to be refinanced on the Issue Date of this Tranche
- 67 Aggregate Outstanding Principal ZAR600,000,000 Amount of the Class A1 Notes to be issued simultaneously with this Tranche of Notes
- 68 Portfolio Covenants that must be complied with after each acquisition of Additional Participating Assets or Replacement Assets -
  - (a) Required Weighted Average 1.00% (deducted from the Prime Rate) Discount to Prime Rate Ratio
  - (b) Required Weighted Average 50 months Remaining Maturity
  - (c) Required Weighted Average 9 months Seasoning Ratio
  - (d) Required Residual Amounts 20% Ratio
  - (e) Required Residual Amount 5% Payments Ratio
  - (f) Required Used Cars Ratio 55%
  - (g) Borrower Concentration Limit / Number of largest Borrowers when measuring the Borrower Concentration Limit
    For purposes of this item, when calculating the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio, the Participating Assets that have the same Borrower will be aggregated together and count as one Participating Asset.

#### **Borrower Concentration Limit No 1:**

Measured in respect of the single Borrower that represents the largest exposure in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to that Borrower cannot exceed 0.30% of the Instalment Sale Agreement Portfolio.

#### **Borrower Concentration Limit No 2:**

Measured in respect of the two (2) Borrowers that represent the two largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those two (2) Borrowers cannot exceed 0.58% of the Instalment Sale Agreement Portfolio.

#### **Borrower Concentration Limit No 3:**

Measured in respect of the three (3) Borrowers that represent the three (3) largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those three (3) Borrowers cannot exceed 0.84% of the Instalment Sale Agreement Portfolio.

#### **Borrower Concentration Limit No 4:**

Measured in respect of the four (4) Borrowers that represent the four (4) largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those four (4) Borrowers cannot exceed 1.08% of the Instalment Sale Agreement Portfolio.

#### **Borrower Concentration Limit No 5:**

Measured in respect of the five (5) Borrowers that represent the five (5) largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those five (5) Borrowers cannot exceed 1.30% of the Instalment Sale Agreement Portfolio.

#### **Borrower Concentration Limit No 6:**

Measured in respect of the six (6) Borrowers that represent the six (6) largest exposures in

the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those six (6) Borrowers cannot exceed 1.50% of the Instalment Sale Agreement Portfolio.

## **Borrower Concentration Limit No 7:**

Measured in respect of the seven (7) Borrowers that represent the seven (7) largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those seven (7) Borrowers cannot exceed 1.68% of the Instalment Sale Agreement Portfolio.

### **Borrower Concentration Limit No 8:**

Measured in respect of the twenty-five (25) Borrowers that represent the twenty-five (25) largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those twenty-five (25) Borrowers cannot exceed 4.50% of the Instalment Sale Agreement Portfolio.

# **Borrower Concentration Limit No 9:**

Measured in respect of the fifty (50) Borrowers that represent the fifty (50) largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those fifty (50) Borrowers cannot exceed 8.00% of the Instalment Sale Agreement Portfolio.

# **Borrower Concentration Limit No 10:**

Measured in respect of the hundred (100) Borrowers that represent the hundred (100) largest exposures in the Instalment Sale Agreement Portfolio, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to those hundred (100) Borrowers cannot exceed 13.50% of the Instalment Sale Agreement Portfolio.

### **Borrower Concentration Limit No 11:**

Measured in respect of a single Borrower other than the Borrowers referred to in Borrower Concentration Limits No 1 to No 10 above, the sum of the Principal Balances of the Participating Assets in the Instalment Sale Agreement Portfolio in relation to that Borrower cannot exceed 0.10% of the Instalment Sale Agreement Portfolio.

69 Eligibility Criteria

The following eligibility criteria shall apply in respect of each Instalment Sale Agreement (in addition where applicable) to the eligibility criteria set out in the section of the Programme Memorandum entitled "*The Sale Agreement*" and in the Sale Agreement –

- (a) Maximum remaining term of the 72 calendar months Instalment Sale Agreement
- (b) the residual amount remaining at the legal maturity date of the Instalment Sale Agreement
   Not greater than 50% of the original principal debt of the Instalment Sale Agreement
- (c) Maximum Original LTV Ratio 103% must not be greater than
- 70 Rights of the Issuer to amend the N/A Eligibility Criteria
- 71 Material Change Statement

As at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer since the date of the Issuer's latest audited consolidated annual financial statements for the year ended 31 March 2023 As at the date of this Applicable Pricing Supplement, there has been no involvement by KPMG Inc., the auditors of the Issuer, in making the aforementioned statement.

72 Compliance Statement The Is

The Issuer is in compliance with the provisions of the Companies Act and is acting

in conformity with its memorandum of incorporation

73 Legal and Arbitration Proceedings The Issuer is not aware of any legal or arbitration proceedings, including proceedings that are pending or threatened that may have or have had, a material effect on the Issuer's financial position since 31 March 2023, being its financial year-end

- 74 Additional Information
  - (a) Capital Reserve Required N/A Amount Percentage
  - (b) Redraw Reserve Required 2.00% Amount Percentage
  - (c) Liquidity Reserve Required (a) Amount

on any Issue Date, an amount equal to –

- the interest expected to accrue on the aggregate Outstanding Principal Amount of all Notes during the applicable Interest Period; plus
- (ii) an amount of ZAR 1,000,000; plus
- (iii) an additional amount, if any, determined at the sole discretion of the Administrator;

provided that the minimum Liquidity Reserve Required Amount equals at least ZAR 24,500,000.

- (b) on any Quarterly Payment Date (excluding the final Quarterly Payment Date) that is not an Issue Date, an amount equal to –
  - the interest expected to accrue on the aggregate Outstanding Principal Amount of all Notes during the applicable Interest Period; plus

(ii) an amount of ZAR1,000,000;

provided that the minimum Liquidity Reserve Required Amount equals at least ZAR 24,500,000

- (d) Principal Deficiency 100% Percentage
- (e) Cash Trigger Event Amount 25.00% Percentage
- 75 Stop-Purchase Events

The occurrence of the following -

- (a) a Servicer Event of Default occurs; or
- (b) an Issuer Trigger Event occurs; or
- (c) a Tranche of Notes is not redeemed on its Scheduled Maturity Date; or
- (d) an Enforcement Notice is delivered; or
- (e) an unremedied Portfolio Delinquency Trigger Event occurs and is continuing; or
- (f) an unremedied Portfolio Default Trigger Event occurs and is continuing; or
- (g) the interest rate payable in respect of amounts standing to the credit of the Bank Accounts, is less than the Required Weighted Average Discount to Prime Rate Ratio as specified in the most recent Applicable Pricing Supplement, provided that such event is not remedied within a period of 30 (thirty) calendar days

- 76 Portfolio Default Trigger Event 4.00% percentage
- 77 Portfolio Delinquency Trigger Event 5.00% percentage
- 78 Required Credit Ratings

means, if GCR is the appointed Rating Agency:

a) in respect of Permitted Investments that-

- mature within a period of 30 (thirty) calendar days, at least A1(za) on a short-term national scale; and
- mature after a period of 30 (thirty) calendar days, at least a short-term national scale rating of A1+(za) and/or a long-term national scale rating of AA-(za);

b) in respect of the Account Bank and

GIC Provider -

• at least A1(za) on a short-term national scale;

c) in respect of the Servicer -

 at least BBB-(za) on a long-term national scale (which is the Standby Servicer Facilitator Rating);

d) in respect of the Derivative Counterparty -

- First Trigger Required Rating: at least A1(za) on a short-term national scale and a long-term national scale rating of A(za);
- Second Trigger Required Rating: at least A3(za) on a short-term national scale and a long-term national scale rating of BBB-(za);

e) in respect of the Rating Agency Collateral

Amount pursuant to the Derivative Contract-

- First Level Required Rating: at least A2(za) on a short-term national scale and/or a long-term national scale rating of A-(za);
- Second Level Required Rating: at least A2(za) on a short-term national scale and/or a long-term national scale rating of BBB+(za);
- Third Level Required Rating: at least A3(za) on a short-term national scale and/or a long-term national scale rating of BBB-(za);

f) in respect of the Borrower Notification Trigger -

 at least BBB-(za) on a long-term national scale;

In each case

1) if GCR is not the appointed Rating Agency, such ratings (if any) that will not adversely affect the respective current Ratings of the Notes in issue in accordance with the prevailing rating criteria of the appointed Rating Agency; and

2) as may be amended from time to time in accordance with the prevailing rating criteria of the appointed Rating Agency; or

3) such other rating, if any, which the appointed Rating Agency confirms in writing will not adversely affect its respective current Ratings of the Notes in issue; provided that if an investment or entity is not rated by the appointed Rating Agency, then such investment or entity that the appointed Rating Agency confirms in writing will not adversely affect its respective current Ratings of the Notes in issue As long as the Notes are listed on the Interest Rate Market of the JSE, the Administrator will prepare a quarterly transaction performance report which report, when it becomes available, will be available to view on the Originator's website -

# ADDITIONAL DISCLOSURE IN RESPECT OF SECURITISATIONS

80 Description of Participating Assets -

(a)

https://www.investec.com/en\_za/investec-forinstitutions/fixed-income/institutional-salesand-structuring/grayston-drive-autos.html.

- legal jurisdiction(s) where the<br/>Participating Assets are locatedSee the section of the Programme<br/>Memorandum entitled "The Sale Agreement"<br/>under sub-section 2 "Eligibility Criteria" clause<br/>2.1.19
- (b) title/recourse to the See the section of the Programme Participating Assets Memorandum entitled "*The Sale Agreement*" under sub-section 1 "*Sale Agreement*"
- (c) number and value of the To be included in the Investor Report Participating Assets in the pool
- (d) seasoning of the Participating To be included in the Investor Report Assets
- (e) level of collateralisation To be included in the Investor Report
- (f) rights of the Issuer and/or the See the section of the Programme Seller and/or the Originator to substitute Participating Assets under sub-section 5 "Replacement of Participating Assets"
- (g) treatment of early amortisation of the Participating Assets
  Prepayments received in respect of the Participating Assets will form part of Available Funds and will be applied in accordance with the applicable Priority of Payments. Principal Collections in relation to the Participating Assets may be used to fund Redraws
- (h) general characteristics and To be included in the Investor Report description of the underlying assets
- (i) Cut-Off Date To be included in Annexure B
- 81 Description and details of the structure of the Programme -

- (a) sale transfer of the See the section of the Programme or Participating Memorandum entitled "The Sale Agreement" Assets or assignment of any rights in the Participating Assets to the Issuer and the right of recourse to the Originator or Seller of the Participating Assets
- (b) description of the structure and See the section of the Programme a flow diagram of the structure Memorandum entitled "*Programme Overview*" and the section entitled "*Summary* of the Programme"
- (c) flow of funds -
  - (i) frequency of collection of To be included in the Investor Report payments in respect of Participating Assets
  - (ii) fees and amounts payable by the Issuer; All fees and amounts payable are described in the applicable Priority of Payments. See the section in the Programme Memorandum entitled "*Priority of Payments*"
  - (iii) Priority of Payments made See the section in the Programme by the Issuer Memorandum entitled "*Priority of Payments*"
  - (iv) any other arrangements Not applicable upon which payments of interest and principal to Noteholders are dependent
  - (v) potential material liquidity shortfalls and plans to cover shortfalls
     The Issuer benefits from the Liquidity Reserve, the Redraw Reserve and the Redraw Facility. See the section in the Programme Memorandum entitled "Structural Features" under sub-sections 4.2 "Liquidity Reserve", 4.3 "Redraw Reserve" and 5 "Redraw Facility"
- (d) accumulation of surpluses in See section of the Programme Memorandum the Issuer and investment entitled "Structural Features" under subcriteria for the investment of section 1 "Cash Management" any liquidity surpluses
- (e) interest held by the Originator in ZARNil the Notes issued pursuant to this Applicable Pricing Supplement

- (f) name, address, description and significant business activities of the -
  - (i) Originator See the section in the Programme Memorandum entitled "*The Originator and the Servicer*" and the section entitled "*Corporate Information*"
  - (ii) Seller See the section in the Programme Memorandum entitled "*The Sale Agreement*" and the section entitled "*Summary of the Programme*"
  - (iii) Servicer and summary of Servicer's Memorandum entitled "*The Originator and the* responsibilities and *Servicer*" and the section entitled "*Corporate* appointment and *Information*"

# REPORT OF THE INDEPENDENT AUDITORS - SEE APPENDIX "A"

POOL DATA - SEE APPENDIX "B"

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Application is hereby made to list this Tranche of the Notes on 31 July 2023 pursuant to the Grayston Drive Autos (RF) Limited Asset-Backed Securities Programme.

# **GRAYSTON DRIVE AUTOS (RF) LIMITED (ISSUER)**

By:	Director, duly authorised	By:	Director, duly authorised
Name:	KW van Staden	Name:	D P Towers
Date:	26 July 2023	Date:	26 July 2023

**APPENDIX "A"** 



KPMG IncKPMG Crescent85 Empire Road, Parktown, 2193,Private Bag 9, Parkview, 2122, South AfricaTelephone+27 (0)11 647 7111Fax+27 (0)11 647 8000Docex472 JohannesburgWebhttp://www.kpmg.co.za

Grayston Drive Autos (RF) Limited Att. The Directors c.c. Investec Bank Limited 100 Grayston Drive Sandown Sandton 2196

26 July 2023

Dear Sirs

INDEPENDENT AUDITOR'S LIMITED ASSURANCE REPORT OF GRAYSTON DRIVE AUTOS (RF) LIMITED (THE "ISSUER"), REGARDING COMPLIANCE BY THE ISSUER WITH THE RELEVANT PROVISIONS OF THE SECURITISATION SCHEME REGULATIONS (GOVERNMENT NOTICE 2, GOVERNMENT GAZETTE 30628 OF 1 JANUARY 2008) (THE "SECURITISATION SCHEME REGULATIONS") ISSUED BY THE REGISTRAR OF BANKS, AS REQUIRED BY PARAGRAPHS 15(1)(A)(II) AND 16(2)(A)(VII) OF THE SECURITISATION SCHEME REGULATIONS

#### Introduction

We have completed our limited assurance engagement to report in terms of paragraphs 15(1)(a)(ii) and 16(2)(a)(vii) of the Securitisation Scheme Regulations, issued by the Prudential Authority, on whether the Securitisation Scheme and the issuance of notes (the "transaction") by the Issuer, complies, in all material respects, with the provisions of the relevant Securitisation Scheme Regulations ("subject matter").

#### **Responsibility of the Directors of the Issuer**

The Directors of the Issuer are responsible for the preparation of, and disclosures in the Programme Memorandum and other Transaction Documents dated on or about 26 July 2023 (the "Transaction Documents"), that are free from material misstatement, whether due to fraud or error, as required by the relevant Securitisation Scheme Regulations and for making available all relevant documentation pursuant to the transaction.

KPMG Incorporated, a South African company and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.

KPMG Incorporated is a Registered Auditor, in public practice, in terms of the Auditing Profession Act 26 of 2005.Registration number 1999/021543/21

Chairman: Chief Executive: Directors: Prof W Nkuhlu I Sehoole Full list on website

The company's principal place of business is at KPMG Crescent, 85 Empire Road, Parktown.



# Our independence and quality control

We have complied with the independence and other ethical requirements of the Code of Professional Conduct for Registered Auditors issued by the Independent Regulatory Board for Auditors ("IRBA Code"), which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)*.

The firm applies International Standard on Quality Management 1, *Quality Management* for Firms that Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements, which requires the firm to design, implement and operate a system of quality management, including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

# Auditor's responsibility

Our responsibility is to express a limited assurance conclusion on whether the issuances of Notes by the Issuer, as described in the Transaction Documents, complies, in all material respects, with the provisions of the relevant Securitisation Scheme Regulations.

Our engagement was performed in accordance with the International Standard on Assurance Engagements, ISAE 3000 (Revised) *International Standard on Assurance Engagements other than Audits or Reviews of Historical Financial Information.* This standard requires us to to plan and perform our engagement to obtain limited assurance, expressed below, regarding the subject matter of the engagement.

#### Summary of work performed

The procedures performed were based on our professional judgement and included an examination of the applicable Transaction Documents made available to us by the Issuer, for evidence of compliance with the relevant provisions of the Securitisation Scheme Regulations affecting the transaction. We made inquiries of the Directors and Management of the Issuer, as we considered necessary for the purposes of our engagement.

We planned and performed our work to obtain all the information and explanations that we considered necessary to provide sufficient and appropriate evidence for us to express our limited assurance conclusion below. In a limited assurance engagement, the scope is substantially less than for a reasonable assurance engagement and therefore less assurance is provided than in a reasonable assurance engagement. Accordingly, we do not express a reasonable assurance opinion about whether the issuer's Securitisation Scheme and the issuance of Notes have been prepared, in all material respects, in accordance with the Security Scheme Regulations.

We believe that the evidence obtained as part of our limited assurance engagement is sufficient and appropriate to provide a basis for our conclusion expressed below.

#### Limited Assurance Conclusion

Based on the procedures performed and the evidence obtained, nothing has come to our attention which causes us to believe that the issuances of Notes by the Issuer, as



described in the Transaction Documents, is not, in all material respects, in compliance with all the relevant provisions of the Securitisation Scheme Regulations.

#### Restriction on use and distribution

This report is issued for the purpose of providing the Issuer with assurance as to compliance with the Securitisation Scheme Regulations as required by paragraphs 15(1)(a)(ii) and 16(2)(a)(vii) of the Securitisation Scheme Regulations in accordance with the terms of our engagement. Our report is intended solely for the Issuer and may not be suitable for another purpose and should not be used for another purpose nor distributed to any other parties.

Yours faithfully KPMG Inc.

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Per T Middlemiss Chartered Accountant (SA) Registered Auditor Director

# APPENDIX "B" POOL DATA

# **Programme Information**

Transaction type:	Traditional cashflow securitisation		
Single issue or Programme:	Programme		
Revolving or static securitisation:	Revolving		
Inception date:	31 July 2023		
Originator:	Investec Bank Limited		
Servicer:	Investec Bank Limited		
Administrator:	Investec Bank Limited		
Back-up or Standby Servicer:	Only applicable if Servicer related trigger is breached		
Maximum Programme Size:	ZAR4,000,000,000		
Reporting Period:	Quarterly		
Rating Agency:	Global Credit Rating Company Proprietary Limited (registration number 1995/005001/07)		
Credit rating of Programme:	Not applicable. Only the Notes will be rated		
Contact person:	Investec: Head of DCM Ops Email: <u>DCMOps@investec.co.za</u>		

# Asset Data (as at 31 May 2023)

Type of underlying assets:	Instalment Sale Agreements (backed by Instalment Sale
	Assets) originated by the Originator
Number of assets:	1 577
Value of assets:	ZAR 824,110,224.85
Number of assets outstanding:	1 577
Total value of assets outstanding:	ZAR 824,110,224.85
WA time to maturity:	46.16 months
Maximum original maturity:	72 calendar months
Weighted average interest rate:	Prime Rate minus 0.79%
Largest asset value:	ZAR 886,472.75
Average asset value:	ZAR 522,580.99
WA seasoning ratio:	16.18 months
Residual amount ratio	7.90%
Residual amount payments ratio	2.89%
Used vehicles as % of portfolio	48.97%

# Pool Stratification Tables (as at 31 May 2023)

New vs Used Vehicles	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
New	785	49.78%	ZAR 420,542,133	51.03%
Used	792	50.22%	ZAR 403,568,092	48.97%
Total	1,577	100.00%	ZAR 824,110,225	100.00%
Principal Balance in ZAR (>= ; <)	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
0 - 100,000	10	0.63%	ZAR 310,717	0.04%
100,000 - 200,000	8	0.51%	ZAR 1,342,841	0.15%
200,000 - 300,000	9	0.57%	ZAR 2,364,946	0.29%
300,000 - 400,000	199	12.62%	ZAR 75,980,437	9.22%
400,000 - 500,000	614	38.93%	ZAR 273,071,217	33.14%
500,000 - 600,000	349	22.13%	ZAR 189,719,981	23.02%
600,000 - 700,000	172	10.91%	ZAR 110,771,426	13.44%
700,000 - 800,000	114	7.23%	ZAR 85,040,975	10.32%
800,000 - 900,000	102	6.47%	ZAR 85,507,686	10.38%
Total	1,577	100.00%	ZAR 824,110,225	100.00%
Residual Amount Payment in ZAR (>= ; <)	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
No Residual Amount Payment	1,459	92.52%	ZAR 758,994,205	92.11%
1 - 50,000	1	0.06%	ZAR 424,815	0.05%
50,000 - 100,000	7	0.44%	ZAR 3,819,157	0.46%
100,000 - 150,000	22	1.40%	ZAR 10,544,743	1.28%
150,000 - 200,000	36	2.28%	ZAR 17,499,490	2.12%
200,000 - 250,000	28	1.78%	ZAR 15,277,267	1.85%
250,000 - 300,000	11	0.70%	ZAR 8,497,487	1.03%
300,000 - 350,000	7	0.44%	ZAR 4,729,345	0.57%
350,000 - 400,000	3	0.19%	ZAR 1,991,453	0.24%
450,000 - 500,000	1	0.06%	ZAR 880,044	0.11%
500,000 - 550,000 Total	1,577	0.13% <b>100.00%</b>	ZAR 1,452,219 ZAR 824,110,225	0.18% <b>100.00%</b>
Residual Amount Payment due in years (>= ; <)	Number of Participating Assets	% of Participating Assets	Residual Amount Payment	% of Pool Balance
No Residual Amount Payment	1,459	92.52%	ZAR 0	0.00%
2024	12	0.76%	ZAR 3,702,203	0.45%
2025	19	1.20%	ZAR 4,271,733	0.52%
2026	35	2.23%	ZAR 6,875,976	0.83%
2027	47	2.98%	ZAR 7,832,935	0.95%
2028	4	0.25%	ZAR 809,753	0.10%
2029	1	0.06%	ZAR 352,000	0.04%
Total	1,577	100.00%	ZAR 23,844,600	

Original Term In Months (>= ; <)	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
24 - 36	8	0.50%	ZAR 3,451,072	0.42%
36 - 48	40	2.54%	ZAR 19,431,664	2.36%
48 - 60	1,166	73.94%	ZAR 609,697,617	73.98%
60 - 72	363	23.02%	ZAR 191,529,871	23.24%
Total	1,577	100.00%	ZAR 824,110,225	100.0%
Seasoning In Months (>= ; <)	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
1 - 12	504	31.96%	ZAR 280,349,883	34.01%
12 - 24	766	48.57%	ZAR 280,349,883 ZAR 392,909,841	47.68%
24 - 36	257	16.30%	ZAR 127,781,260	15.51%
36 - 48	46	2.92%	ZAR 21,347,972	2.59%
48 - 60	40	0.25%	ZAR 21,347,372 ZAR 1,721,269	0.21%
Total	1,577	100.00%	ZAR 824,110,225	100.00%
Remaining Term In Months(>=;<)	Number of Participating	% of Participating Assets	Principal Balance	% of Pool Balance
	Assets			
1 - 12	2	0.13%	ZAR 1,320,587	0.16%
12 - 24	47	2.98%	ZAR 21,890,274	2.66%
24 - 36	172	10.90%	ZAR 84,906,671	2.66% 10.30%
24 - 36 36 - 48	172 568	10.90% 36.02%	ZAR 84,906,671 ZAR 287,720,091	2.66% 10.30% 34.91%
24 - 36 36 - 48 48 - 60	172 568 759	10.90% 36.02% 48.13%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097	2.66% 10.30% 34.91% 49.06%
24 - 36 36 - 48 48 - 60 60 - 72	172 568 759 29	10.90% 36.02% 48.13% 1.84%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504	2.66% 10.30% 34.91% 49.06% 2.91%
24 - 36 36 - 48 48 - 60	172 568 759	10.90% 36.02% 48.13%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097	2.66% 10.30% 34.91% 49.06% 2.91%
24 - 36 36 - 48 48 - 60 60 - 72	172 568 759 29	10.90% 36.02% 48.13% 1.84%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504	2.66% 10.30%
24 - 36 36 - 48 48 - 60 60 - 72 Total Instalment Sales Agreement	172 568 759 29 1,577 Number of Participating	10.90% 36.02% 48.13% 1.84% 100.00%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504 ZAR 824,110,225	2.66% 10.30% 34.91% 49.06% 2.91% 100.00%
24 - 36 36 - 48 48 - 60 60 - 72 Total Instalment Sales Agreement Commencement Year	172 568 759 29 1,577 Number of Participating Assets	10.90% 36.02% 48.13% 1.84% 100.00% % of Participating Assets	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504 ZAR 824,110,225 Principal Balance	2.66% 10.30% 34.91% 49.06% 2.91% 100.00% % of Pool Balance 0.16%
24 - 36 36 - 48 48 - 60 60 - 72 Total Instalment Sales Agreement Commencement Year 2018	172 568 759 29 1,577 Number of Participating Assets 3	10.90% 36.02% 48.13% 1.84% 100.00% % of Participating Assets 0.19%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504 ZAR 824,110,225 Principal Balance ZAR 1,294,086	2.66% 10.30% 34.91% 49.06% 2.91% 100.00% % of Pool Balance 0.16% 1.44%
24 - 36 36 - 48 48 - 60 60 - 72 Total Instalment Sales Agreement Commencement Year 2018 2019	172 568 759 29 1,577 Number of Participating Assets 3 25	10.90% 36.02% 48.13% 1.84% 100.00% % of Participating Assets 0.19% 1.59%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504 ZAR 824,110,225 Principal Balance ZAR 1,294,086 ZAR 11,833,581	2.66% 10.30% 34.91% 49.06% 2.91% 100.00% % of Pool Balance 0.16% 1.44% 7.10%
24 - 36 36 - 48 48 - 60 60 - 72 Total Instalment Sales Agreement Commencement Year 2018 2019 2020	172 568 759 29 1,577 Number of Participating Assets 3 25 119	10.90% 36.02% 48.13% 1.84% 100.00% % of Participating Assets 0.19% 1.59% 7.55%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504 ZAR 824,110,225 Principal Balance ZAR 1,294,086 ZAR 11,833,581 ZAR 58,546,930	2.66% 10.30% 34.91% 49.06% 2.91% 100.00% % of Pool Balance 0.16% 1.44% 7.10%
24 - 36 36 - 48 48 - 60 60 - 72 Total Instalment Sales Agreement Commencement Year 2018 2019 2020 2021	172 568 759 29 1,577 Number of Participating Assets 3 25 119 613	10.90% 36.02% 48.13% 1.84% 100.00% % of Participating Assets 0.19% 1.59% 7.55% 38.87%	ZAR 84,906,671 ZAR 287,720,091 ZAR 404,316,097 ZAR 23,956,504 ZAR 824,110,225 Principal Balance ZAR 1,294,086 ZAR 11,833,581 ZAR 58,546,930 ZAR 307,029,458	2.66% 10.30% 34.91% 49.06% 2.91% 100.00% % of Pool Balance 0.16% 1.44% 7.10% 37.26%

Margin against Prime Rate (>= ; <)	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
-1.0% to -0.5%	1,074	68.10%	ZAR 570,274,571	69.20%
-0.5% to 0.0%	491	31.14%	ZAR 246,774,485	29.94%
0.0% to 0.5%	10	0.63%	ZAR 6,154,299	0.75%
0.5% to 1.0%	2	0.13%	ZAR 906,870	0.11%
Total	1,577	100.00%	ZAR 824,110,225	100.00%
Province	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
Gauteng	770	48.83%	ZAR 406,032,995	49.27%
Western Cape	299	18.96%	ZAR 157,500,470	19.11%
KwaZulu-Natal	306	19.40%	ZAR 158,382,638	19.22%
Eastern Cape	76	4.82%	ZAR 39,538,359	4.80%
Free State	20	1.27%	ZAR 9,591,839	1.16%
Limpopo	31	1.97%	ZAR 14,735,593	1.79%
Mpumalanga	35	2.22%	ZAR 17,529,332	2.13%
North West	33	2.09%	ZAR 17,031,852	2.07%
Northern Cape	7	0.44%	ZAR 3,767,147	0.45%
Total	1,577	100.00%	ZAR 824,110,225	100.00%
Vehicle Manufacturers	Number of Participating Assets	% of Participating Assets	Principal Balance	% of Pool Balance
ΤΟΥΟΤΑ	296	18.77%	ZAR 152,169,383	18.46%
BMW	240	15.22%	ZAR 125,369,129	15.21%
MERCEDES-BENZ	474			13.21%
	174	11.03%	ZAR 95,048,348	11.53%
VOLKSWAGEN	174 190	11.03% 12.05%	ZAR 95,048,348 ZAR 92,438,930	
VOLKSWAGEN LANDROVER				11.53%
	190	12.05%	ZAR 92,438,930	11.53% 11.22%
LANDROVER	190 104	12.05% 6.59%	ZAR 92,438,930 ZAR 61,190,130	11.53% 11.22% 7.42%
LANDROVER AUDI	190 104 113	12.05% 6.59% 7.17%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013	11.53% 11.22% 7.42% 7.06%
LANDROVER AUDI FORD	190 104 113 101	12.05% 6.59% 7.17% 6.40%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415	11.53% 11.22% 7.42% 7.06% 6.12%
LANDROVER AUDI FORD PORSCHE	190 104 113 101 75	12.05% 6.59% 7.17% 6.40% 4.76%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749	11.53% 11.22% 7.42% 7.06% 6.12% 5.66%
LANDROVER AUDI FORD PORSCHE VOLVO	190 104 113 101 75 42	12.05% 6.59% 7.17% 6.40% 4.76% 2.66%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU	190 104 113 101 75 42 30	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR	190 104 113 101 75 42 30 25	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI	190 104 113 101 75 42 30 25 29 21 21	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,821,603	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA	190 104 113 101 75 42 30 25 29 21	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN	190 104 113 101 75 42 30 25 29 21 21 21 25 20	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.59% 1.27%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,652,137 ZAR 9,772,209	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.19%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI	190 104 113 101 75 42 30 25 29 21 21 21 21 25 20 16	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.59% 1.27% 1.01%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,652,137 ZAR 9,772,209 ZAR 9,205,285	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.19% 1.12%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI JEEP	190 104 113 101 75 42 30 25 29 21 21 21 21 25 20 16	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.25% 1.27% 1.01%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,852,137 ZAR 9,772,209 ZAR 9,205,285 ZAR 9,198,323	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.19% 1.12%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI JEEP SUBARU	190 104 113 101 75 42 30 25 29 21 21 21 25 20 16 16	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.33% 1.27% 1.01% 1.01% 0.95%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,852,137 ZAR 9,772,209 ZAR 9,205,285 ZAR 9,198,323 ZAR 7,005,443	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.19% 1.12% 0.85%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI JEEP SUBARU CHERY	190 104 113 101 75 42 30 25 29 21 21 21 21 25 20 16 16 15	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.27% 1.01% 1.01% 0.95% 0.76%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,852,137 ZAR 9,772,209 ZAR 9,205,285 ZAR 9,198,323 ZAR 7,005,443 ZAR 5,622,886	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.12% 1.12% 0.85% 0.68%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI JEEP SUBARU CHERY ALFA ROMEO	190         104         113         101         75         42         30         25         29         21         25         20         16         15         12         5	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.33% 1.27% 1.01% 1.01% 0.95% 0.76% 0.33%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,852,137 ZAR 9,772,209 ZAR 9,205,285 ZAR 9,198,323 ZAR 7,005,443 ZAR 5,622,886 ZAR 3,723,118	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.12% 1.12% 0.85% 0.68% 0.46%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI JEEP SUBARU CHERY ALFA ROMEO PEUGEOT	190         104         113         101         75         42         30         25         29         21         25         20         16         15         12         5         42	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.33% 1.27% 1.01% 1.01% 0.95% 0.76% 0.33% 0.25%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,852,137 ZAR 9,772,209 ZAR 9,205,285 ZAR 9,198,323 ZAR 7,005,443 ZAR 5,622,886 ZAR 3,723,118 ZAR 1,804,951	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.12% 1.12% 0.85% 0.68% 0.46% 0.22%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI JEEP SUBARU CHERY ALFA ROMEO PEUGEOT HONDA	190         104         113         101         75         42         30         25         29         21         25         20         16         15         12         5         42         30         255         29         21         25         20         16         15         12         5         4         2	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.33% 1.27% 1.01% 1.01% 1.01% 0.95% 0.76% 0.33% 0.25% 0.13%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,852,137 ZAR 9,772,209 ZAR 9,205,285 ZAR 9,198,323 ZAR 7,005,443 ZAR 5,622,886 ZAR 3,723,118 ZAR 1,804,951 ZAR 1,804,951 ZAR 802,440	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.19% 1.12% 0.85% 0.68% 0.46% 0.22% 0.10%
LANDROVER AUDI FORD PORSCHE VOLVO ISUZU JAGUAR G W M KIA MITSUBISHI MAZDA NISSAN HYUNDAI JEEP SUBARU CHERY ALFA ROMEO PEUGEOT	190         104         113         101         75         42         30         25         29         21         25         20         16         15         12         5         42	12.05% 6.59% 7.17% 6.40% 4.76% 2.66% 1.90% 1.59% 1.84% 1.33% 1.33% 1.33% 1.33% 1.27% 1.01% 1.01% 0.95% 0.76% 0.33% 0.25%	ZAR 92,438,930 ZAR 61,190,130 ZAR 58,216,013 ZAR 50,424,415 ZAR 46,637,749 ZAR 20,864,379 ZAR 14,718,754 ZAR 14,282,032 ZAR 14,282,032 ZAR 12,879,505 ZAR 10,856,475 ZAR 10,856,475 ZAR 10,852,137 ZAR 9,772,209 ZAR 9,205,285 ZAR 9,198,323 ZAR 7,005,443 ZAR 5,622,886 ZAR 3,723,118 ZAR 1,804,951	11.53% 11.22% 7.42% 7.06% 6.12% 5.66% 2.53% 1.79% 1.73% 1.56% 1.32% 1.31% 1.29% 1.12% 1.12% 0.85% 0.68% 0.46% 0.22%

Liquidity Facility Not applicable. The Issuer will maintain a Liquidity Reserve

# Hedge Counterparty

Hedge Counterparty: Credit rating of hedge counterparty: Type of hedge provided: Exposure to SPV:	Investec Bank Limited AA(ZA) by the Rating Agency Interest rate swap The potential M-t-M value of the swap plus any additional amount, if required by the Rating Agency
Credit Enhancement	
Credit enhancement available: Available to each noteholder:	Yes The Subordinated Loan provides credit enhancement to all Noteholders
Provider:	Investec Bank Limited provides the Subordinated Loan at the Issue Date which may be sold to another party at any time at Investec Bank Limited's sole discretion and subject to prevailing regulatory restrictions
Credit rating of provider:	AA(ZA) by the Rating Agency.
Details of credit enhancement:	See the section of the Programme Memorandum Entitled "STRUCTURAL FEATURES" under section 7 entitled "Subordinated Loan Agreement"
Credit enhancement limit:	ZAR 150,000,000.
Current value of credit enhancement: Credit enhancement committed and not drawn:	ZAR 116,000,000 on the Issue Date of this Tranche of Notes ZAR 34,000,000
Other facilities	
Provider: Credit rating of provider: Type and purpose of facility:	Investec Bank Limited AA(ZA) by the Rating Agency Warehouse Facility. See the section of the Programme Memorandum Entitled "STRUCTURAL FEATURES" under section 8 entitled "Warehouse Facility"

Provider:	Investec Bank Limited
Credit rating of provider:	AA(ZA) by the Rating Agency
Type and purpose of facility:	Redraw Facility. See the section of the Programme
	Memorandum Entitled "STRUCTURAL FEATURES"
	under section 5 entitled "Redraw Facility"

# Allocation of Funds

All available funds will be applied in accordance with the applicable Transaction Documents and the applicable Priority of Payments. See the section of the Programme Memorandum Entitled "*Priority of Payments*" for an overview of the different Priority of Payments. The application of available funds will be described in the Investor Report.

# **Programme Events**

The Programme and Issuer are subject to several possible trigger events that may or may not occur Issuer Trigger Events, collateral and/or replacement trigger events in respect of the Derivative Contract, a Borrower Notification Trigger, Stop-Purchase Events and events that may be triggered if a specific counterparty does not have the applicable Required Credit Rating.

# **Other Information**

Any other relevant information, if applicable and available, will be described in the Investor Report.

# **Overview of the Notes**

Item	Class A1	Class B1
Stock code	GDAA1	GDAB1
ISIN code	ZAG000197872	ZAG000197880
Currency	ZAR	ZAR
Type of Notes	Floating Rate	Floating Rate
Rating Agency	GCR	GCR
Expected long term credit rating	AAA(za)(sf)	AAA(za)(sf)
Nominal Amount	ZAR 600,000,000	ZAR 150,000,000
Interest Rate	Reference Rate plus 1.30% per annum	Reference Rate plus 1.50% per annum
Scheduled Maturity Date/ Step- up Date	20 July 2028	20 July 2028
Final Redemption Date	20 July 2038	20 July 2038
Step-up Rate	Reference Rate plus 1.45% per annum	Reference Rate plus 1.80% per annum
Step-up-Date	20 July 2028	20 July 2028
Credit enhancement*	35.47%	15.47%